



Board of Education U.S.D. #257

Angie Linn

Curriculum Director

Brett Linn

Technology Director

Mr. Jack Koehn

Superintendent

Colleen Riebel

Food Service Director

Scott Stanley

Director of Operations

To Whom it May Concern,

USD 257 Iola KS has had the pleasure of working with 4 State Maintenance Supply for the past few years. Our district used 4 State previously and had switched to another company a few years back. When I came on board in 2010, I started evaluating the services and supplies after building a relationship with Mike Hayes. It became very apparent that 4 State's pricing for supplies would save us a fair amount of money. In discussing the products and service with my custodial staff, they all preferred the products and services from 4 State over the company we had been using. We made the transition back to 4 State in the summer of 2011 and we have no intention of changing anytime soon.

Mike and the 4 State team have been great to work with. We contract with them for all of our paper, chemical supplies and custodial equipment. Mike has been very good at bringing new products to our attention with our best interests in mind. I feel like we have more than just a supplier with 4 State, they are more of an extension of our team. No matter if we have questions regarding chemicals or our equipment, they are more than willing to step in and help. Mike is also an integral part in our summer maintenance program, assisting with walk-through inspections on the buildings and assisting with recommendations for summer floor care projects. In recent years, we have also started working with 4 State on Epoxy Flooring projects. They have shown great expertise in that business as well, and have turned out some outstanding products for our buildings.

Overall, we are very pleased with the services and products from 4 State Maintenance Supply. I would highly recommend 4 State to any school district, or any company for that matter. If you happen to have any questions, please do not hesitate to contact me.

Scott Stanley
USD 257
Director of Operations
620-365-4710
Scott.stanley@usd257.org

phone: 620-365-4700 | fax: 620-365-4708 | 305 North Washington - Iola, KS, 66749 | www.usd257.org

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